

LOTUS – THE STORY

Gulet Lotus, a stunning 27m long boutique yacht accommodating up to 8 clients in a total of 4 guest cabins in perfect condition (Master, VIP, standard double bed and standard twin cabin), announces her charter debut in the season 2019. This impeccable wooden beauty managed by an enthusiastic and experienced crew, has until now been based in Turkey and used as a private yacht by her devoted Italian Owner, who was generous in all matters considering the maintenance of the yacht, but as it happens sometimes – didn't have enough free time to be on board Lotus. When her previous Owner decided to sell her (June 2018), Lotus was 11 years old and had less than 300 engine hours.

Luckily, Lotus could not have gotten into better hands: she now forms a central part of the Lelas family business. Once you meet any member of this inspiring family, you will become aware that Lotus is much more than a business investment; she is their passion, and both an object of dedication and pursuit.

The administrative process of importing and registering the yacht in Croatia did not run smoothly, and on occasions was even acquiring Kafkaesque elements, yet this harmonious family managed to overcome all the hurdles and sort out all the necessarily paperwork for their precious Lotus by the end of August 2018. During the winter and spring of 2019, Lotus will be getting some final touch-ups to shine in her best edition for the start of her charter career.

Given that she is in the hands of skilled sailors with vast and varied experience in the hospitality industry, and under the auspices of the harmonious Lelas family (who's each member plays at least two instruments!), our confidence in the performance of Lotus in charter market is not just a matter of prediction or expectation.

Roko, 25 years, captain

A professor of kinesiology, a passionate sailor, a sportsman and a musician. Since 2004, when his family purchased their first charter vessel - a smaller economy-class mini cruiser - Roko has spent every summer working on it - at the beginning as a sailor, and later as a captain. It gave him a lot of satisfaction that his family always aimed for more than just to provide good service, even if only as part of an economy-type charter vessel. Their mission was to thrill their clients with the beauty of secluded bays, authentic food and the dedication of the crew to provide them with relaxed and memorable holidays.

This vessel is still owned by his family, and Roko's father Pero – a captain and a professional chef with international experience - is looking forward to another extremely successful charter season on it.

However, some 4 years ago, the family started to consider the idea of buying a gulet and entering into the more luxury charter market, where they will be able to fully realize their detailed and attentive approach to clients. After years of searching for the perfect gulet, in 2018 Roko and Pero drove from Croatia to Turkey (as Pero has a severe fear of flying) to inspect approximately 15 yachts. Lotus was one of these yachts.

Now when he has the perfect yacht to showcase all his knowledge and skills, Roko is keen to provide the best possible service to guests on board Lotus. Coming from a family with a long tradition in the hospitality industry, Roko is truly devoted to meet the demands and expectations of his charter guests. With a huge sailing experience gathered on the Adriatic, Roko will find perfect spots and suggest the best places for any kind of preference. Although Roko always felt the call of the sea, he was not interested to get formal nautical education. After a formal musical education (violin, percussions and guitar) Roko enrolled at the Musical Academy, but after the first year decided he would like some more free time – so he went on to pursue another of his passion - kinesiology.

He is a bit sorry for leaving the Musical Academy now, but then again, given the multitude of his interests, he finds a lot of joy in simply playing various instruments, singing in local *a capella* choir, playing sports (swimming, kickboxing, judo, basketball), travelling, meeting people and sharing positive energy.